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*Institutional* B0A9 Supercapital

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### Team

## Tracing

Doing

## Heading

Roll Out



Track

















### Promoting

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Massimiliano Rubin, an economics student at the Ca' Foscari University of Venice, got to know Albania by following his family's entrepreneurial activities. He was attracted by the vital energy that the young, strongly developing country was able to transmit and found out that his birth year, 1992, was the one of the defeat of the party regime and the reform process after the student demonstrations in 1990. In 2018 Massimiliano experiences something that will symbolize rebirth to him and decides to contribute to create a socio-economic project with the aim of inviting people to discover Albania: Albania, a country that, as defined by its Prime Minister, remembers Italy of his grandparents. A country full of ideals, with the ambition of making a name for itself, being the country that "can", after too many decades of "not being able to".

### About

Supercapital was born as a management company dedicated to the development of initiatives aimed at creating value organizing and managing Asset-backed investment projects, focusing on new financial technologies.

The promotion of ideas and the achievement of valuable projects require experience and dynamicity in order to be led to success, by facing all those issues that might affect the process of development and investment. This is how the team of Supercapital manages to have a great influence, with more than 100 years of experience summing up the team's curricula, and with more than 100 projects of different fields, dealing and solving complex situations that range from social field to other areas, contributing to create value to the real economy.





Supercapital is a company aimed at creating and managing investment projects between private individuals, public entities and institutions. Its connotation is that of a ManCo, aware of the fact that investing in projects and people contributes to create value for a better future.

The purpose is to give life to investment projects both in the economic field and in the social field, aimed at contributing to a process of growth, excellence and solidarity.

The focus of these investment projects is Italy, with activities dedicated on promoting and achieving projects of concrete value in Albania.





In addition to being a synthesis of valuable people and projects, Supercapital is a company that offers an opportunity to confront and suggest initiatives with the concrete possibility of participating and contributing to the process of growth and success of those.

### Fields of operation

The projects come up with the identification of the investment opportunity, the preparation of a due diligence, that together with an accurate SWOT analysis has the target of summarizing the risks and the value the investment aims to achieve. Projects are guided by the project leaders and they involve different roles starting from counselors and experts in order to guarantee transparency and efficiency.

### Areas of operation

Real Estate	Industry and Infrastructure	Tourism, Sport and Leisure
Renewable Energy	Research and Development	Ecology and Environment





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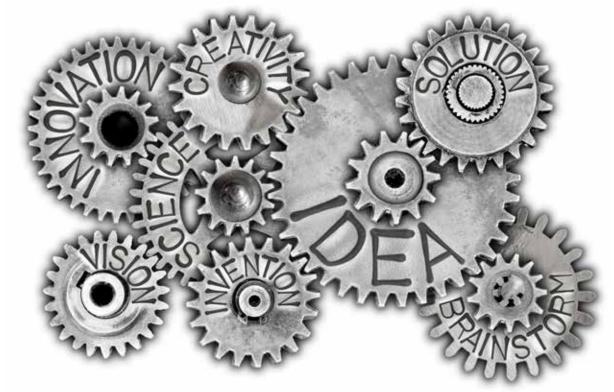
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### Structure

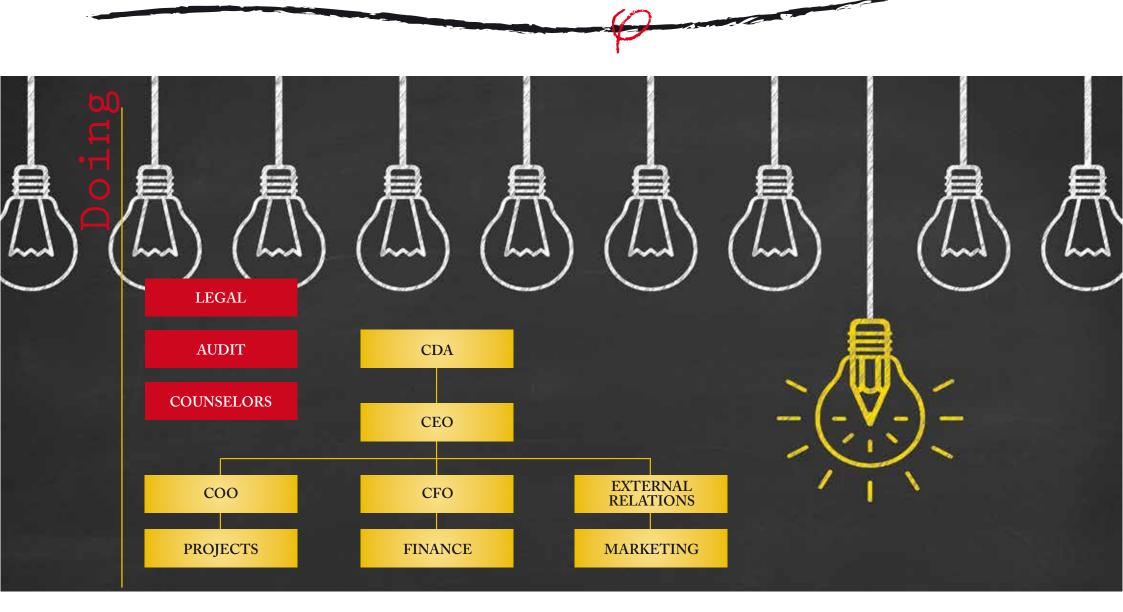
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- The Board of Directors is responsible for directing the company's activities and is composed of partners.
- The Treasury is the division in charge of managing financial resources and preparing quarterly reports, directed by CFO.
- Project division, research field evaluation and proposal of projects of investment, directed by CEO.
- Operations, division for management and implementation of investment plans, directed by COO.









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The partnerships are designed to bring together companies, institutions, personalities and communities interested in different projects of investment, to collaborate and contribute to the development and success of the proposed initiatives.

### Expertise

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The activity takes care on involving entities and professionals with proven experience in the role of reference, to follow and counsel work groups in project development. That of the counselor is a role of significant importance, that doesn't appear as hierarchically superior to the one who assists in project management. His guide is descrete without being imperative and it appears as an instrument to guarantee greater security in the area of operation.

### FinTech

It performs in the use of new applied technologies for the management of investment plans with the collection of financial resources both directly and through an IT platform. The aim is to maximize the investor community, guaranteeing the immediate and constant access to all the information related to the projects and implementation plans.

Trace the route: the best way to reach a goal is through a clear and well-defined strategy.





Team



**Stefano CAMPOCCIA** President Banking & Finance Investment Funds



**Massimiliano RUBIN** Vice President Marketing External Relations



**Pasquale PESCE** CEO Corporate, Project Finance Private Equity, Real Estate



Nicola BARBIERO CFO e Risk Management Investment Funds



Enrico VIVIANI COO Engineering Projects Assessment





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### Stefano CAMPOCCIA - Partner and President of Supercapital

Graduated in Law and mastered in Corporate Law at the Bocconi University of Milan. Degree of English for Lawyer at the International Business School of London. Defense Counselor at the Court of Cassation as Registered Lawyer. High skilled lawyer at the Milan court and then in that of Treviso.

Advisor on the drafting of the "Lega Serie A" project by the "Lega Serie B", contributing in the developing of the criteria to spread the television rights. Expert in contract and corporate law with experience with relevant commercial companies (Riello Spa Group, Finpe Spa, Fiorucci Spa, Rizzani De Eccher Spa, 21 Investimenti Spa, Palladio Finanziaria Spa, Alpi Eagles Spa, Udinese Calcio Spa, Sigla Spa) and financial companies registered in the Registries provided for the TU in banking matters, as well as in Italian and foreign companies having as their object the Merchant Banking. Carrying out consultancy and legal assistance in the acquisition and disposal of share packages, the formation of block syndicate agreements and company voting of significant commercial entities. Managing the activities for structured finance in structuring loans and bond issues. Managing the professional activity to the listing on the official lists of securities of commercial companies. Skilled in the Structured Finance Sector.

### Positions in commercial companies

Member of the Board of Directors and Chairman of the Internal Control Committee of SNAI SPA. Member of the Board of Directors of Trieste Adriatic Maritime Initiatives, shareholder of the Trieste Cruise Terminal. Member of the Board of Directors of the company VSL SPA. Deputy Chairman of the Board of Directors of the company UDINESE CALCIO SPA. Chairman of the Board of Directors of the company CLARIS LEASING SPA. Member of the Board of Directors of the RIELLO SPA company. Member of the Board of Directors of the RIELLO GROUP SPA company.

Member of the Board of Directors of the company VISOTTICA INDUSTRIE SPA. Former member of the Board of Directors of the company G. & C. Holding Spa, a holding company holding 3,10 % of shares capital of Alitalia. Former member of the Board of Directors of RIELLO INTERNATIONAL SPA. Former member of the Board of Directors of the company COSTRUZIONI NORD. Already Chairman of the Board of Statutory Auditors of the company Efigestioni SGR SPA. Former Chairman of the Board of Directors of the company AUTODROMO DEL VENETO Former member of the Board of Directors of the company TESAN SPA. Former member of the Board of Directors and member of the internal control committee pursuant to Law 231, of the company PALLADIO FINANZIARIA SPA.

Already part of the company's Board of Directors of ALPI EAGLES SPA, airline carrier. Already member of the Board of Directors of the Company AER.TRE. Spa, owner of the Treviso International Airport. Former member of the Board of Directors and of the Executive Committee of the company VENETO SVILUPPO SPA. Former Member of the Board of Directors and Chairman of the company Genoa Cricket & Football Club SPA. Former technical member of the Retex Fund Committee (private equity fund under Italian law), which was set up and activated as project leader on the Veneto Sviluppo SPA Board of Directors. Former member of the Executive Council of the Taxation and International Finance Center at the CUOA of Altavilla Vicentina. Former member of the Board of Statutory Auditors of the company 21 Investimenti.





Massimiliano RUBIN - Partner and Vice President of Supercapital

Graduating in Economics and Finance at Cà Foscari University, Venice. Skilled in General Management and Business Development, with experience in strategic sectors. Wide and relevant experience in Corporate Governance. Skilled in New media and IT instruments for the teamwork. Experience in the creation and development of networks.

Founder of "Overtime Sport Emotion", a meeting place for sport, inspired by the rugby after-match party, with the mission of the creation of events between athletes, supporters and fans.

Executive in the development of the relaunch plan for the Brazilian Football Club "Vasco da Gama", managing the university team with the Architectural Design Studio, the marketing specialists and the Club.

Founder and Vice president of the Basketball Team of Padova, "Basket Padova 1931", following the organization of events, the sponsorship management, managing the relations with the media and the Italian National Basketball Federation (FIP).

Basketball player up to the Italian Serie B.

Marketing Principal at "Il Moro di Venezia Heritage", a global sport icon, born in Venice, Italy. The famous sailboat winner of the Louis Vuitton Cup 1992, leading the events, the communication and the sponsorship of the venture.

Managing Director of Mobike Albania, opening the Balkans market for Mobike, global leading company for bike sharing and smart mobility.

Founder of Supercapital, management company with the purpose to develop Asset Backed Project Finance, focused on valuable projects between Italy and Albania in the real estate and renewable energy sectors, industry and social activities, managing internally the legal, financial and managerial structure and External Relations.



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Pasquale PESCE - Partner and CEO of Supercapital

Graduated in Economics and Finance at Roma Tre University of Rome and specialized in Evaluation and Feasibility of Real Estate Operations, Tools and Techniques of Financing of Real Estate Operations at SDA Bocconi, Milan.

M&A and Private Equity, General Management, Business Development and Strategy of industrial plans, investment and business evaluation models, business due diligence.

High ability in the management of commercial areas, corporate finance, financial management of companies and bank relationships, companies evaluations, projects and financing, and risk management.

Collaboration with Italian and international investment funds.

Skilled in Project Finance with experience in the management of companies operating in the field of energy requalification and renewable energy sector.

Construction sector experience in delivering complex or multimodal infrastructures and Real Estate initiatives.

Relevant experience in Corporate Governance, participating in multiple Boards of Directors as Board Member, Chairman, Vice Chairman, Chief Executive Officer and Sole Director for the acquisition of vehicles and project companies. In particular: Supercapital - Setten Genesio Spa - Sertech Spa – Palomar – Consta Spa.

In charge at: RI Srl as sole administrator, board member at the Consortium CERV and SG Dynamic E.



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### Nicola BARBIERO - Partner and CFO of Supercapital

Graduated in Economics and Finance at Cà Foscari University of Venice, mastered in Financial Risk Management and Corporate Finance.

In charge of investments in public equity/debt with direct report to the Board of the Pension Fund.

In charge of all the financial risk management and financial analysis.

Financial and legal due diligence for private equity, private debt, real estate and infrastructure funds.

Direct reporting to the Board of pension Fund.

In charge of developing the glide path for the members.

Trainer for middle and high-level management in finance risk management and corporate finance for traditional and alternative instruments.

Teaching at training courses for middle and high-level management in finance risk management and corporate finance for traditional and alternative instruments.

CIO/CFO for a 1,3€ billion of pension funds, specialized in risk management (compliance and finance) and corporate finance.

In particular with the companies: Supercapital, Solidarietà Veneto Fondo Pensione, Previnet SpA.

Awarded in the 2019 at Finext Award, Singapore, for recognition of the contribution to the Finance Industry.





Enrico VIVIANI - Partner and COO of Supercapital

Graduated in Civil Engineering at University of Padova. Registered at the Order of Engineers of Padua with the number 3992, since September 2002.

Security qualifications pursuant to the consolidated text of the legislative decree n. 81; on the subject of fire prevention pursuant to law 818/1984 with registration to the number PD03992I00603. Attendance at the course of analysis of structures subject to earthquake held by Prof. Ing. Carmelo Maiorana and organized by SILP Padova.

Skilled in Engineering of renovation and functional adaptation of buildings of historical and architectural value, design of further restructuring measures, design of buildings for the community, engineering and rehabilitation of public infrastructures, structural design coordinator and assessment of infrastructure and industrial facilities. Environment impact definition and prevention activities.

Highlights of the curriculum: Restructuring and functional adaptation of the historical site of the Ca' Foscari University of Venice. Restructuring of the "Dondi dell'Orologio" building, Padua. Consolidation of the "Punta della Dogana", a government building in Venice. Restructuring and functional adaptation of the new headquarters of the Venice Port Authority. Construction of a multi-purpose sports facility for the primary school of Calmasino-Bardolino (VR). Executive design of a variant of the Licodia-Eubea expressway - A19 - Palermo-Catania functional section in Caltagirone. Pietrastretta viaduct on the Sicignano-Potenza link. Demolition and reconstruction of the Volta Serravalle. Construction of part of the Regional Metropolitan Railway System.

**Publications** 

VIADOTTO PIETRASTRETTA SICIGNANO, MOTORWAY FITTING - POTENZA Published on: "CONCRETE REPAIR, REHABILITATION AND RETROFI TTING III" n ° 04-2012

NEW BRIDGE ON THE RIVER PO A PIACENZA S.S. 9 VIA EMILIA Published on: "STRUCTURAL ENGINEERING INTERNATIONAL" No. 04-2011

New Po River Bridge at Piacenza, Italy: The Construction Process Published on: "ROADS & CONSTRUCTIONS" October 2010. A record bridge in Piacenza.

NEW BRIDGES ON THE PIAVE RIVER - S.S. 52 - S. STEFANO DI CADORE (BL) Published on: "ROADS & MOTORWAYS" n ° 3-2012. Metal decks on the Piave bridge.



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### The Councilors

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### Paolo RUBIN - Councilor and Head of Business of Supercapital

Business developer on Renewable Energy Sectors, Real Estate, Tourism, Production and Distribution. MD and partner on multiple companies driving business and projects. Started his experience in the projects development and management since the 1998, during the years, as MD for overseas of FIP INDUSTRIALE SPA, he was involved in the management of Joint Ventures by and between companies in the infrastructure fields: BALZOLA SA, CONSTA SPA, TREVI SPA and others important companies, dealing with Institutions and foreigner private partners with proficiency experiences in Romania, Brazil, Ethiopia, Jordan, Lebanon, United Arab Emirates, Lybia and Albania.He drives the development of Real Estate Projects in the emerging markets and new business overseas. Highlights: tender management, Renewable Energy, Projects Financing, Real Estate. Following the experience in several countries now focused between Albania and Italy.



### Maurizio MILAN - Councilor of Supercapital

Milan Ingegneria's founder, graduated in Civil Engineering in 1977 and since then, he has been involved in the design, supervision and completion of complex works, also using unconventional materials such as pre-stressed stone, structural glass, glued laminated timber, bamboo, terre pisè, light alloys and composite materials. He has taken part in numerous projects both in Italy and abroad, in collaboration with world-famous Italian and foreign architects as Renzo Piano, Von Gerkan, Marg und Partner, Arata Isozaki, Rem Koolhaas, Herzog & de Meuron, completing over one thousand works to the day. In 1982, he founded "Favero&Milan Ingegneria" which he left in January 2013 to set up "Milan Ingegneria S.r.l.", which represents all the experience and expertise gained in thirty years of activity in the field of construction of civil, commercial, industrial and infrastructural works, both in the public and the private sector.

### Irene PIRELLI MARTI - Councilor and Head of Legal of Supercapital

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Associate Lawyer at SLC Studio Legale Campoccia Avvocati Associati, active on matters of Capital Markets, Corporate Finance and M&A. Involved in the following significant assignments (disclosed deals only): Mr. Marco Delladio in the €40m sale of his partecipation in the company La Sportiva S.p.A., Boscolo family in the €400m sale of the hotel business, Visottica Industrie S.p.A. in the acquisition of a €3m Chinese company, skilled in corporate restructuring, Corporate and Litigation and Criminal Procedings. Law Degree Magna Cum Laude, Master in Corporate and M&A.



12



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